

ADVOCACY & GOVERNMENT AFFAIRS COMMITTEE

The voice of the restoration contractor

INVEST IN YOUR FUTURE

TPA INITIATIVE



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- Educate
- Advocate
- Elevate



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INDUSTRY FEEDBACK

- Priority issues
- Task forces formed
- Research, debate, opinions
- Position statements

TPA SCORING SYSTEM

- Real data to make informed decisions
- Catalyst for dialogue with TPAs
- Improve the contractor/TPA relationship

Third Party Administrator (TPA)

SCORECARD

2020

SURVEY

- Nearly 1,000 contractors anonymously surveyed
- Scored programs they are currently on
- 6 Categories: fees, scoring & standards, contractor services, credentialing, opportunities, volume & geographical representation
- Ratings: 1 (Disagree) to 5 (Agree)
- Statements were weighted according to importance

RESULTS

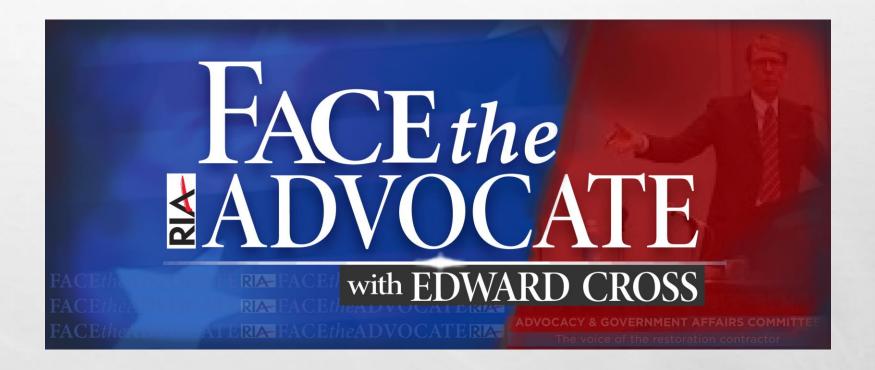
- Only one TPA received more than average raw score of 3 or above
- 55 of the 60 raw scores were below 3
- Total possible weighted score: 100. Average: 50. Highest weighted score: 58.

TAKE-AWAYS

- Impressions
- None of the TPAs received strong average scores
- Scorecard benefits contractors and TPAs alike
- A tool to bring parties together
- Let's create a Win-Win!

NEXT STEPS

- More surveys
- Private dialogue
- Resolve misunderstandings
- Public discussion







THANK YOU!

www.RestorationIndustry.org